

A woman with long dark hair, wearing a dark jacket and black pants, is smiling and holding a young child with blonde hair and a yellow backpack. She is standing next to a dark-colored electric car, which is plugged into a charging station. The charging station is a blue wall-mounted unit with a blue charging cable. The background shows a white wall with a black sensor or camera mounted on it. The overall scene is set in what appears to be a parking garage or a similar indoor space. The lighting is soft and even.

ZAPTEC


ZAPTEC IS THE WORLD LEADER IN
LARGE SCALE EV CHARGING

National Transportation Plan

- **By 2025, all new passenger cars should be zero emission vehicles**

Policy incentives

- **No purchase/import taxes**
- **Exemption from 25% VAT on purchase**
- **No annual road tax**
- **No or max 50% charges on toll roads and ferrie**
- **Access to bus lanes**

An aerial photograph of a large parking lot filled with hundreds of cars, mostly in shades of grey, black, and red. In the background, there are modern, multi-story apartment buildings with glass facades and balconies, situated near a body of water. The overall scene is a mix of urban infrastructure and automotive storage.

**NORWAY IS THE WORLD'S MOST
PROMINENT ELECTRIC CAR MARKET, WITH
58% OF ALL CARS SOLD BEING PURE
ELECTRIC ONES, NOT EVEN INCLUDING
PLUG-IN HYBRIDS**

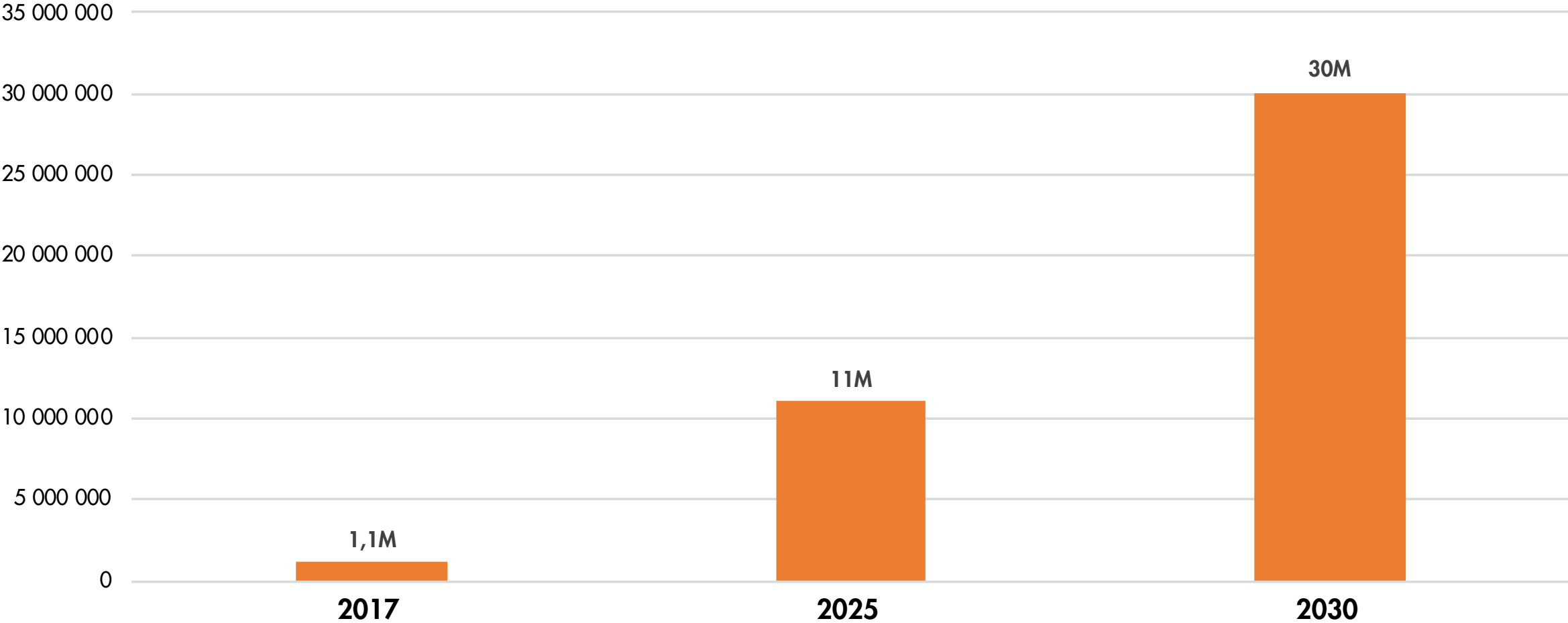
MARCH 2019

CHALLENGES FOR NEW EV MARKETS

- Payment systems (splitting electricity cost)
- Knowledge among users and potential users
- Home charging for apartment buildings
- Access to charging during peak hours
- Long waiting time for new EV's
- Investment in grid capacity/lack of capacity

ADOPTION OF ELECTRIC VEHICLES GROWS EXPONENTIALLY

FORECAST YEARLY SALES OF FULLY ELECTRIC VEHICLES IN EUROPE



ABOUT ZAPTEC

- ZAPTEC develop, design and produce charging systems for electric vehicles
- Established in 2012
- Offices in Stavanger, Oslo and Stockholm
- Private company
- 2018 turnover was €10M
- Available in 11 European countries

OUR VALUE PROPOSITION



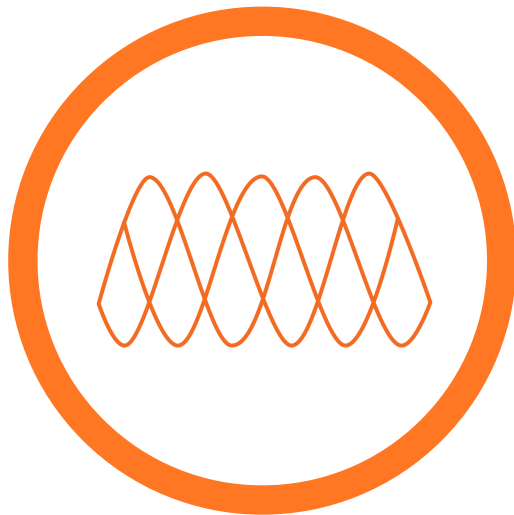
UTILIZING EXISTING POWER
WITH LOAD BALANCING



ONE CHARGING STATION FOR
ALL CARS AND GRIDS



CLOUD CONNECTED
CHARGING SYSTEM



PATENTS & IP'S



NEW BUSINESS FOR
ELECTRICAL INSTALLERS



WORLD CLASS TEAM

TYPICAL CHARGE BEHAVIOUR

Charging at home & work
~ 85%

~ 85%

Charging while traveling
< 10%

< 10%

Charging at destination
< 10%

< 10%

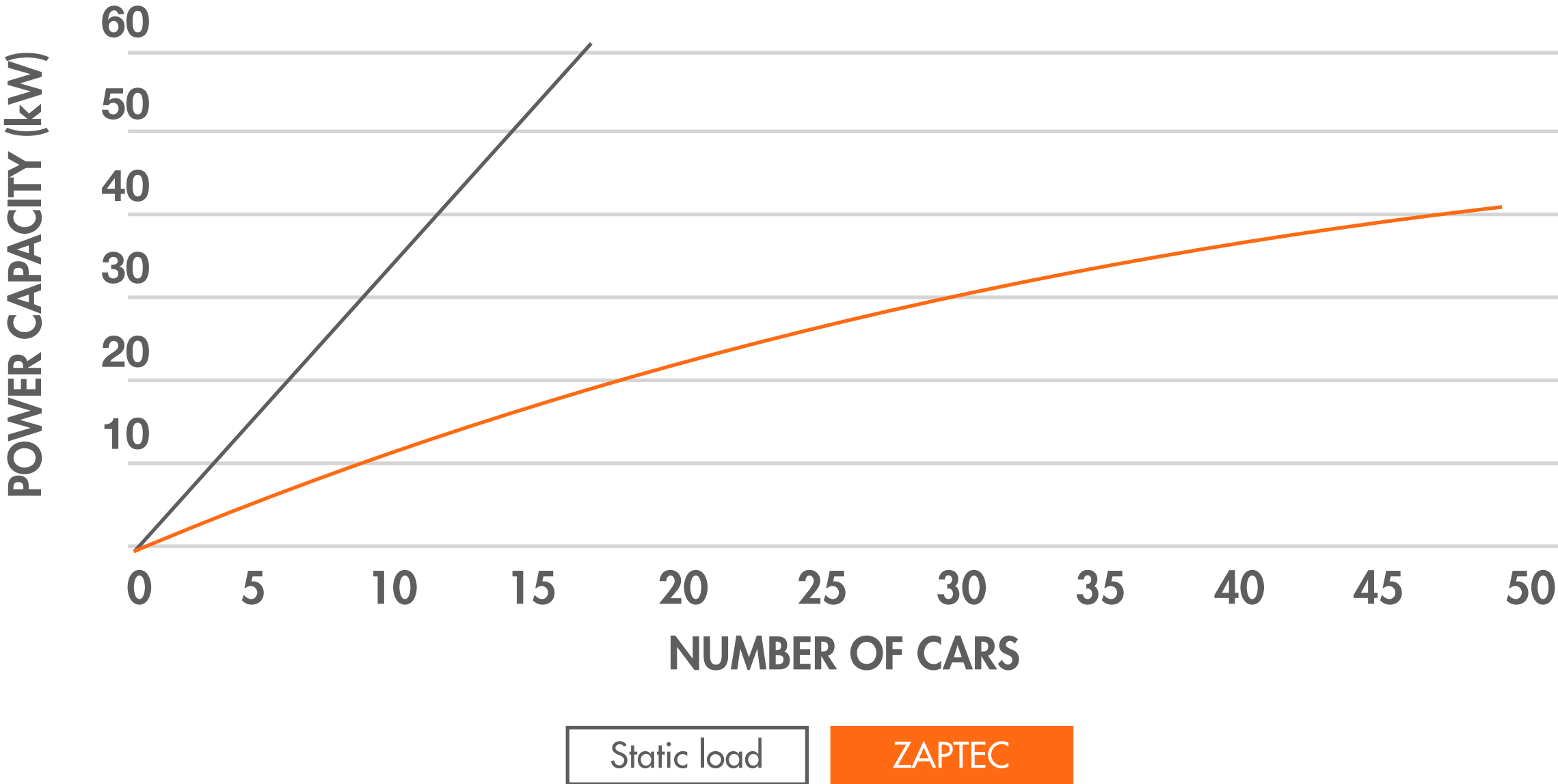
100% EV-READY DEVELOPMENTS



Every resident driving an electric vehicle should be able to charge in their own parking bay, so every development needs to be 100% EV- ready

Latest charging technology means no costly upgrades to the grid are required to enable EV charging.

NO POWER UPGRADE REQUIRED DUE TO LOAD SHARING



Assuming 63A (3-phases) available, 12 parking time over night and average 50km driven per day



**THE SMARTEST AND MOST
FLEXIBLE CHARGING
STATION FOR EV'S**



MADE IN NORWAY



WE SEEK ELECTRICAL INSTALLERS

ZAPTEC